

The 'New World of Work' Leaders course

This one-day course is designed to help individuals become more inspiring leaders and more effective managers. Focused on techniques and tips to better motivate and empower teams, this is the ideal course to help align managers with the 'New World of Work' and both increase success in managing a multigenerational workforce and better understand the motivations of the new 'Generation Y'.

Starting with sessions outlining the 'New World of Work' and looking at the generational differences, the morning also looks at how to increase Personal Brand in order to create a profile that reflects the competencies required for successful leadership. This addresses how to become more confident, passionate and inspirational, along with introducing the concept of creating emotional wealth for competitive advantage. The session also covers tips on how to increase self-awareness, improve self-management, and better both social awareness and social skills.

The afternoon focuses on how to better understand the motivations of a team and communicate more effectively in order to maximise productivity. This session includes how to create an environment of trust, how to establish a coaching structure to nurture development, and how to align a team with

a business vision and objectives. Additional discussions include how to work more effectively with short, medium and long-term goals, and how to best encourage stewardship and collaboration.

The remainder of the day looks at how to achieve maximum productivity with the team's day-to-day tasks. Focused on how to become more proactive and less reactive, this session brings together all the elements of the course and looks at how to combine the 'clock' and the 'compass' in order to best utilise time. By creating synergy between vision, values, mission, and direction along with commitments, appointments, schedules and activities, the discussion focuses on how to truly identify the value and best allocation of time.

The final session looks at practical tips on streamlining processes and procedures, how and where to delegate more effectively, and how to spend more time 'on the business' as opposed to 'in the business'.

By the end of the course delegates will be able to:

- Demonstrate and project more confidence as leaders
- Better manage a multigenerational team
- Benefit from improving their Personal Brand
- Use mission & vision statement techniques to inspire a team
- Communicate the business or team vision with more passion and clarity to gain commitment and buy in
- Better understand and identify the motivations of their team members in order to manage them more effectively
- Better communicate and articulate their expectations to the team
- Develop more positive and productive relationships
- Better develop and coach team members to achieve their goals
- Prioritise and delegate with more success
- Be more proactive and consistent in their day to day work as managers
- Encourage more collaboration and stewardships within their teams



Andy is a presenter and trainer working within the recruitment markets delivering in-house training and seminars, both in the UK and overseas, to recruitment consultancies, hr professionals and line managers.

A specialist in motivation and building self-confidence, Andy's energetic, dynamic and charismatic presentation style makes him one of the most sought after trainers within the recruitment industry.

He is enthusiastic and passionate about helping people reach their full potential, focusing on techniques to increase both confidence and control, and helping them to become more effective in the 'New World of Work'.

More information on his material and presentation style can be found on www.andypartridge.co.uk

